FROM S. Maier
The Ivy Network Corp

TO 22 E. 42nd St.

RADIO TIME SALES *International*

NEW YORK 100
CHICAGO
SAN FRANCISCO
LOS ANGELES

DATE: Aug. 15, 1972

SUBJECT: Inquiries

FOLD ↑

Dear Sandy: Yesterday we visited with Daniel & Charles and reviewed the various stations on the brochure. They would not divulge the the client, except that it was in the line of an intangible. They only will concentrate on the stations in N.Y., N.J. and Pa. Also wanted to know about their FM status, which we listed where applicable, but emphasized that this would be only as freebies.

Today received inquiry from Vansant Dugdale, Balt., regarding a problem they had with Campus Radio. I clarified that we did not represent any Campus stations under their wing, but that we had the exclusive representation of the Ivy Network. Reviewed what we had, and sent them brochure. By the way, please send me a few more, as I only have two left.

RETURN TO → SIGNED

Regards,
Hank

PS: Back in January 31, we wrote you regarding a phone inquiry from a gentlemen named Charles Pankus of Pankus Enterprises, wanting info on four stations.

After receipt of your Feb. memo, we wrote as per attached. I'm wondering whether he placed directly, and if there is any way that you can check.

HF

HF /hf

DATE SIGNED

PERSON ADDRESSED RETURN THIS COPY TO SENDER

GRAYARC CO., INC., BROOKLYN, N. Y. 11232